



Results Briefing Materials for the Second Quarter of the Fiscal Year Ending March 31, 2026

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Agenda

- Topics
- Revision to the Consolidated Earnings Forecast for the Second Quarter (Cumulative) and Full Year Ending March 31, 2026
- Explanation of Consolidated Financial Results
- · Segment Information in Detail
- · Current Fiscal Year and Future Outlook
- Stock information
- Appendix



Topics

September 19, 2025

· Notice Regarding Change of Executive Officer

October 30, 2025

·Notice of Revision of Consolidated Earnings Forecasts for the Second Quarter (Interim) and Full Year Ending March 31, 2026

In addition to the above, various releases. IR information is available on our website. https://corp.takamiya.co/en/ir/



Revision to the Consolidated Earnings Forecast for the Second Quarter (Cumulative) and Full Year Ending March 31, 2026



Revision to the Consolidated Earnings Forecast

Summary of Revisions to Earnings Forecast

Results for the first half have outperformed the initial forecast. The second-half forecast remains as originally planned, and the positive variance in the first half has been incorporated into the full-year earnings forecast.

	2Q (Interim Period) of the FYE March 31, 2026			FYE March 31, 2026 First-Half Revised Forecast and Second-Half Original Forecast				
	Revised Forecast	Previously announced Forecast	Amount of Change	Rate of Change	Revised Forecast	Previously announced Forecast	Amount of Change	Rate of Change
Net Sales	21,283	22,500	(1,267)	(5.6%)	48,133	49,400	(1,267)	(2.6%)
Operating Income	1,109	470	639	136.0%	2,939	2,300	639	27.8%
Ordinary Income	955	190	765	402.6%	2,415	1,650	765	46.4%
Profit attributable to owners of parent	577	70	507	724.3%	1,507	1,000	507	50.7%
Earnings Per Share	12.60	1.53	-	-	32.91	21.85	-	-



Revision to the Consolidated Earnings Forecast

Summary of Revisions to Consolidated Earnings for the 2Q (Interim) of the Fiscal Year Ending March 31, 2026

The interim-period performance has exceeded the initial forecast, reflecting solid growth due to higher recurring revenue, price adjustments, and enhanced productivity.

	2Q (Interim Period) of the FYE March 31, 2026						
	Revised Forecast	Previously announced Forecast	Amount of Change	Rate of Change			
Net Sales	21,283	22,500	(1,267)	(5.6%)			
Operating Income	1,109	470	639	136.0%			
Ordinary Income	955	190	765	402.6%			
Profit attributable to owners of parent	577	70	507	724.3%			
Earnings Per Share	12.60	1.53	-	-			

Factors Affecting Revenue and Operating Profit

- With the benefits of OPE-MANE being increasingly recognized by users, existing customers have expanded their usage, resulting in recurring revenue exceeding expectations.
- Building on the strengthened revenue base of OPE-MANE, price improvements in the rental service have been implemented. Although external shipments and labor revenue fell short of forecasts due to project delays, the ongoing price revisions have raised rental price levels and improved profit margins.

Factors Affecting Revenue

 Sales fell short of expectations due to a market environment favoring rental rather than outright sales.

Factors Affecting Operating Profit

- Contributions from customers' purchase of leased assets at certain large-scale projects supported operating profit.
- As part of building the platform foundation, upfront investments including M&A were made, leading to higher depreciation and amortization of goodwill. However, the effects of various investments, including DX initiatives, have started to materialize, improving productivity and enabling cost control, particularly in personnel expenses.



Revision to the Consolidated Earnings Forecast

Summary of Revisions to the Full-Year Consolidated Earnings Forecast

The second-half forecast remains unchanged, in line with the initial projection, and the full-year earnings forecast has been updated to incorporate the positive variance from the first half.

	FYE March 31, 2026 First-Half Revised Forecast and Second-Half Original Forecast					
	Revised Forecast	Previously announced Forecast	Amount of Change	Rate of Change		
Net Sales	48,133	49,400	(1,267)	(2.6%)		
Operating Income	2,939	2,300	639	27.8%		
Ordinary Income	2,415	1,650	765	46.4%		
Profit attributable to owners of parent	1,507	1,000	507	50.7%		
Earnings Per Share	32.91	21.85	-	-		

Full-Year Consolidated Financial Forecast

Full-Year Consolidated Earnings Forecast

= First-Half (Interim) Revised Forecast + Second-Half Original Forecast

- Platform Business: Expected to continue performing steadily.
- Sales Business: Purchases are anticipated to progress toward the end of the fiscal year, in line with trends
- Rental Business: Although external shipment volumes are expected to fall short of the initial forecast, the ongoing effects of price revisions support maintaining the original forecast.

For each business segment, the second-half performance is expected to follow the initial forecast. Accordingly, the revised full-year earnings forecast maintains the original second-half forecast while reflecting the upside in the first half.



Explanation of Consolidated Financial Results



1.1 Summary of Consolidated Financial Results

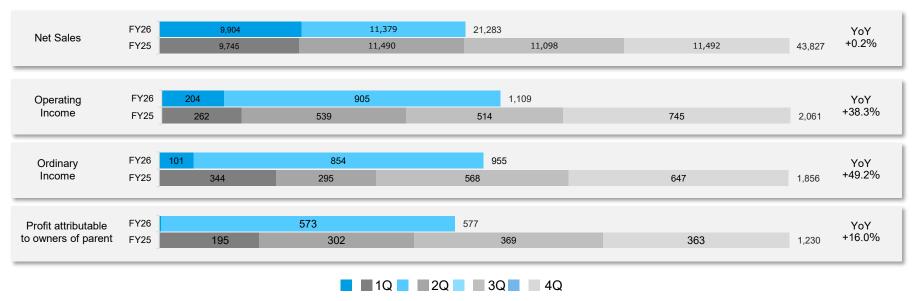
Growth in the platform business improved the gross profit margin, while operational efficiency initiatives, including DX, progressed, leading to an improved operating margin.

	Previously announced Forecast	Revised Forecast	Results for the 2Q of the FYE Mar 31, 2026	(For Reference) Results for the 2Q of the FYE Mar 31, 2025	YoY Change	YoY Growth Rate
Net Sales	22,550	21,283	21,283	21,236	+47	+0.2%
Gross Profit	-	-	7,269	6,834	+434	+6.4%
Gross Margin	-	-	34.1%	32.1%	+1.9 pt	-
EBITDA	-	-	4,041	3,604	+436	+12.1%
Operating Income	470	1,109	1,109	802	+306	+38.3%
Operating Income Margin	2.0%	5.2%	5.2%	3.7%	+1.4 pt	-
Ordinary Income	190	955	955	640	+315	+49.2%
Ordinary Income Margin	0.8%	4.4%	4.4%	3.0%	+1.4 pt	-
Profit Attributable to Owners of the Parent (Interim)	70	577	577	498	+79	+16.0%
Interim Profit Margin Attributable to Owners of the Parent	0.3%	2.7%	2.7%	2.3%	+0.3 pt	-
Interim Earnings per Share (EPS) (Interim Diluted Earnings per Share)	1.53 yen	12.60 yen	12.62 yen (12.12 yen)	10.70 yen (10.29 yen)	-	-



1.2 Year-on-Year Comparison of Profit at Each Level

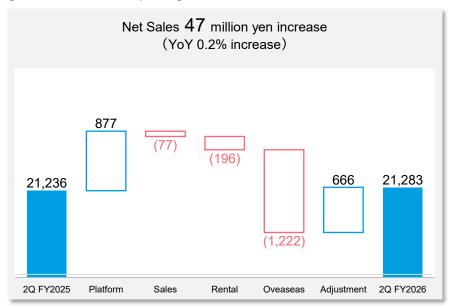
Profit at all stages surpassed the same period last year, with substantial improvement in profitability.

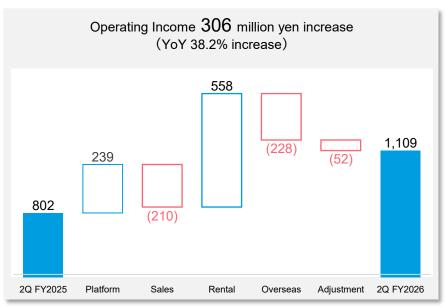




1.3 Comparison of consolidated performance indicators with the same period of the previous year

The newly established Platform Business segment achieved revenue and profit growth, while the Rental Business saw substantial profit growth from revised pricing.

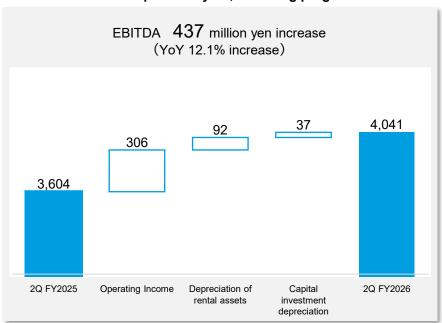


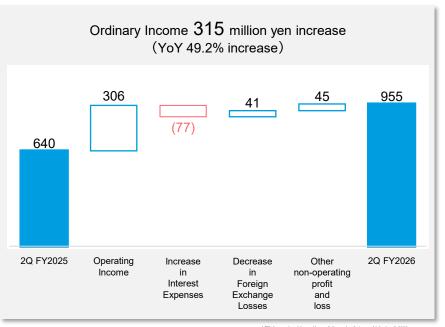




1.4 Comparison of consolidated performance indicators with the same period of the previous year

EBITDA exceeded the previous year, reflecting progress in investment recovery and improved profitability.

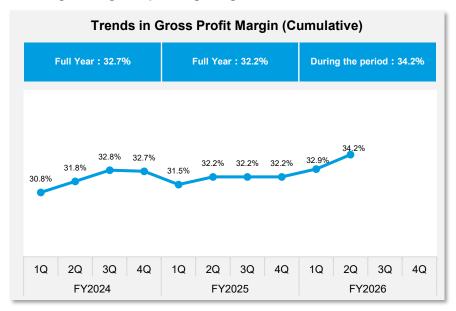


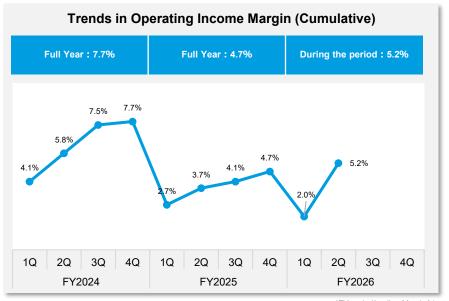




1.5 Trends in Gross Profit Margin and Operating Income Margin

Growth in the platform business improved the gross profit margin, while the penetration of DX initiatives helped control SG&A expenses, resulting in a higher operating margin.





*FY ended/ending March 31



1.6 Summary of Results by Segment

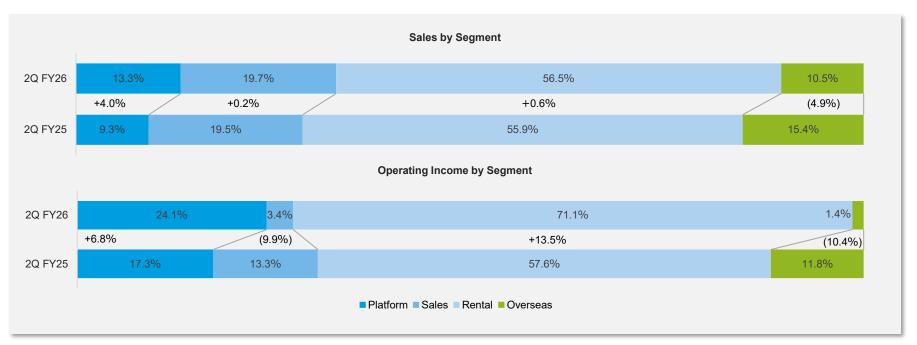
Operating profit in the Platform Business increased significantly, and the portfolio shift is progressing smoothly

	Segment Sales			Segment Operating Income(margin)			
	2Q FY2025	2Q FY2026	YoY	2Q FY2025	2Q FY2026	YoY	
Platform	2,191	3,068	+40.0%	388(17.7%)	627(20.5%)	+61.7%	
Sales	4,624	4,546	(1.6%)	297 (6.4%)	87(1.9%)	(70.6%)	
Rental	13,223	13,027	(1.4%)	1,294(9.8%)	1,852(14.2%)	+43.1%	
overseas	3,637	2,415	(33.6%)	265 (7.3%)	37(1.6%)	(85.9%)	



1.7 Segment Composition Ratio

Both revenue and operating profit in the Platform Business increased significantly, with the portfolio shift progressing smoothly

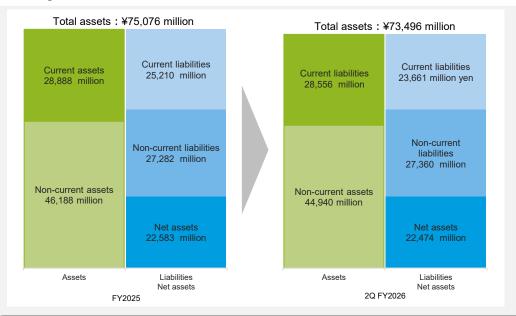




1.8 Balance Sheet

ROIC-driven management and growth in the platform business improved capital efficiency. Total assets decreased by ¥1,580 million,

reaching ¥73,496 million.



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	Amount	Change from Previous Fiscal Year-End
Assets	73,496	(1,580)
Current assets	28,556	(322)
Cash and deposits	8,304	(540)
Inventories	9,002	(345)
Non-current assets	44,940	(1,248)
Assets For Rent,net	20,672	(313)
Investments and other assets (Other)	1,485	(461)
Liabilities	51,021	(1,471)
Current liabilities	23,661	(1,549)
Notes and accounts payable – trade	5,313	(511)
Short-term borrowings	6,029	(812)
Non-current liabilities	27,360	+77
Bonds payable	4,350	(352)
Long-term borrowings	20,283	+1,105
Net assets	22,474	(108)
Shareholders' equity	21,223	+157

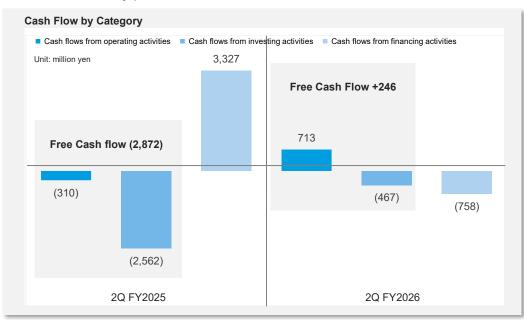
*Changes in the balance sheet are shown only for major items.



1.9 Cash Flow

With the Platform foundation strengthened, free cash flow turned positive for the first time in three years, marking the transition to the

investment recovery phase.

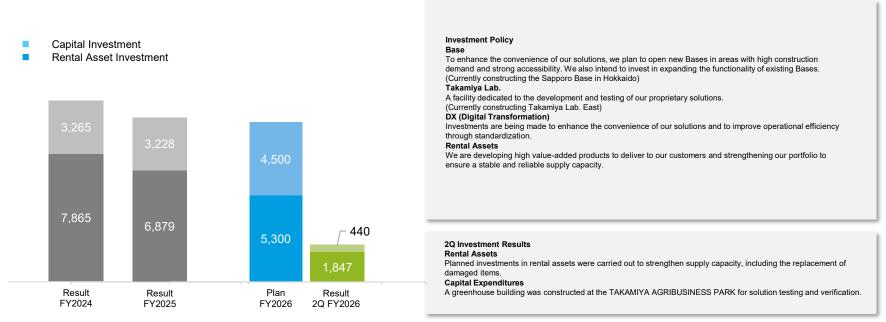


	2Q FY2025	2Q FY2026
Profit before income taxes	634	995
Net cash provided by (used in) operating activities	(310)	713
Depreciation	2,802	2,932
Purchase of Assets For Rent	(1,051)	(1,127)
Decrease (increase) in inventories	(3,620)	(812)
Net cash provided by (used in) investing activities	(2,562)	(467)
Purchase of property, plant and equipment	(2,347)	(496)
Net cash provided by (used in) financing activities	3,327	(758)
Net increase (decrease) in short-term borrowings	2,427	(785)
Proceeds from long-term borrowings	4,950	4,500
Repayments of long-term borrowings	(2,916)	(3,471)
Dividends paid	(372)	(457)
Effect of exchange rate change on cash and cash equivalents	67	(78)
Net increase (decrease) in cash and cash equivalents	521	(590)
Cash and cash equivalents at beginning of period	7,460	8,524
Cash and cash equivalents at end of period	8,008	7,934



1.10 Investment Plans and Actuals Trend

Various investments were made in line with the plan to enhance platform functionality and promote digital transformation (DX).



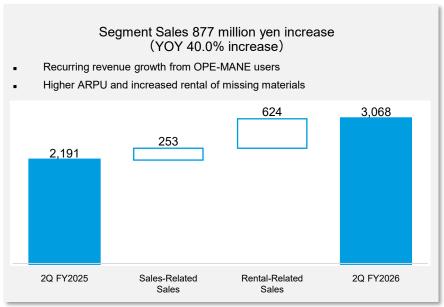


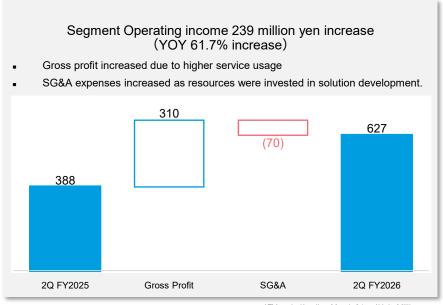
Segment Information in Detail



Factors behind changes from the same period of the previous fiscal year

Recurring revenue expanded as additional contracts (sales) and increased use of ancillary services were driven by the growing adoption of OPE-MANE service benefits.

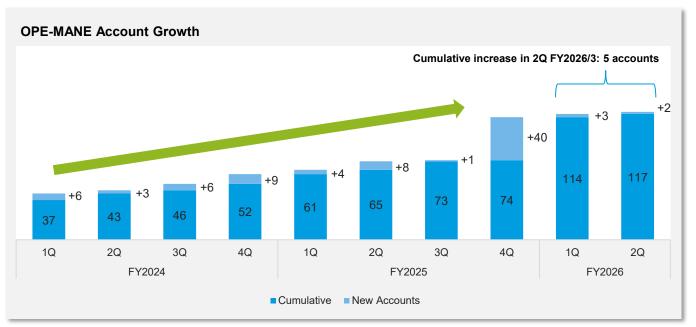






OPE-MANE Account Growth

OPE-MANE new accounts tend to increase toward the end of the fiscal year in preparation for construction projects in the following year.



Cumulative number of OPE-MANE accounts

119 accounts

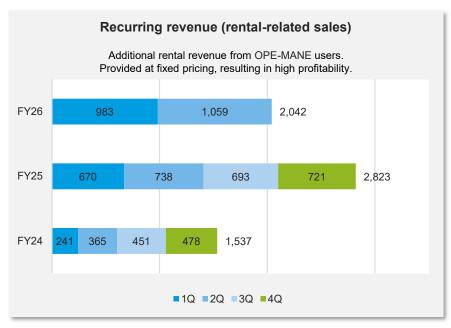
as of 2Q FY2026

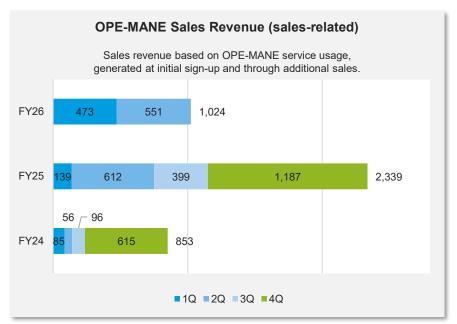
*Unit: Million yen *FY ended/ending March 31



Platform Business Revenue Composition

Recurring revenue steadily increased with growth in OPE-MANE users and contract value, with sales trending upward toward the fiscal year-end.



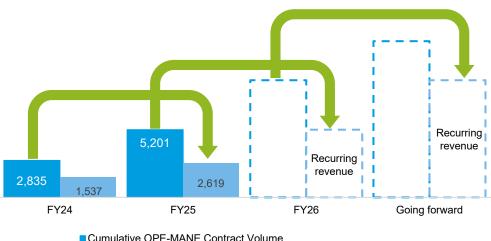




Trends in OPE-MANE Contract Volume and Rental Usage by OPE-MANE Users

With the increase in OPE-MANE sales contract value, rental revenue (recurring revenue) generated by users has also grown. In the following fiscal year, rental revenue equivalent to the cumulative sales contract value up to the previous year is expected.

Cumulative OPE-MANE Contract Volume and Rental Revenue from Users



- Cumulative OPE-MANE Contract volume
- Rental Revenue from OPE-MANE Users (Cumulative for the Period)

Increase in Recurring Revenue from OPE-MANE

Cumulative OPE-MANE sales contract value for the fiscal year ending March 2025 was ¥5,201 million.



In the fiscal year ending March 2026, recurring revenue equivalent to the cumulative sales contract value up to the previous year is expected.

As the number of OPE-MANE users and cumulative contract volume grow, rental usage of peripheral materials and shortage materials has increased. Additionally, for excess or shortage materials, adjustments can be made through buy-and-sell transactions using Iq-Bid.

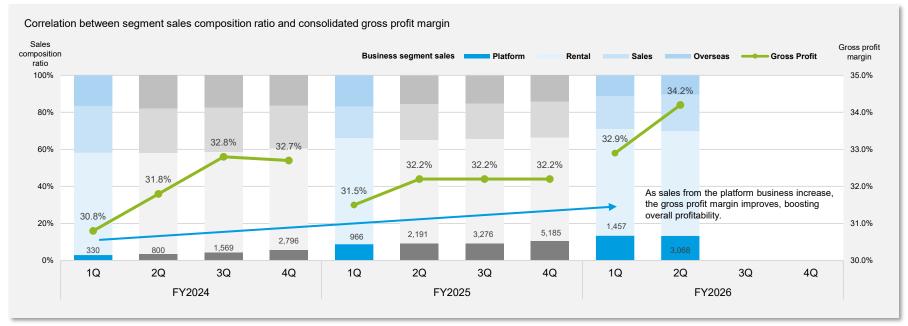
ightarrow As OPE-MANE users continue to purchase and rent Iq systems, recurring revenue increases.

Note: The Iq System used with OPE-MANE is not compatible with other temporary equipment, and cannot be combined with anything other than the Iq system. Additionally, rentals can now be shipped from a single location.



Correlation between the platform business and consolidated performance

As the share of the platform business in the segment sales composition ratio increases, the gross profit margin improves.

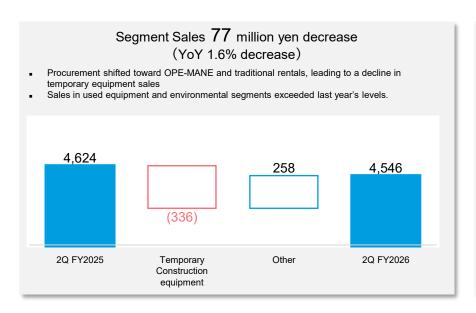


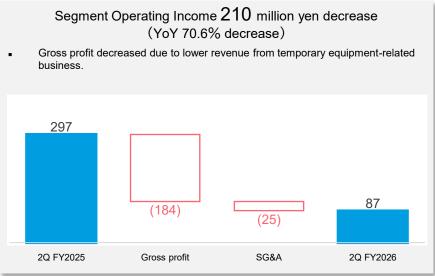


Sales Business

Factors behind changes from the same period of the previous fiscal year

Amid labor shortages delaying project starts and rising construction costs strengthening rental trends, OPE-MANE usage is also increasing, shifting away from traditional temporary equipment purchases.



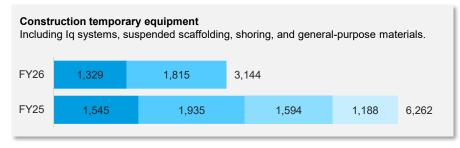




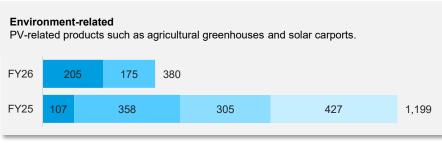
Sales Business

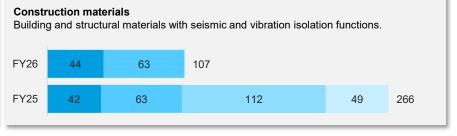
Sales by Sector

While temporary equipment revenue declined due to stronger OPE-MANE and rental procurement trends, scaffold buyback sales increased.







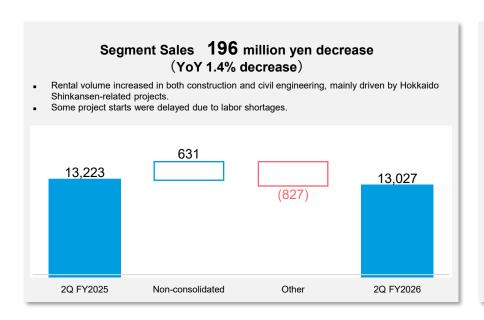


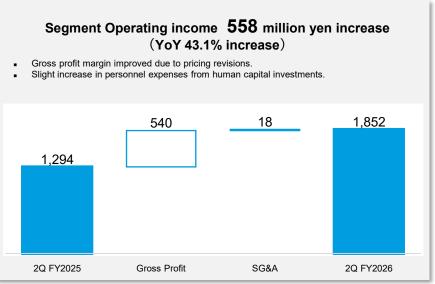


Rental business

Factors behind changes from the same period of the previous fiscal year

With the adoption of platform services, rental pricing improved, leading to enhanced profitability.



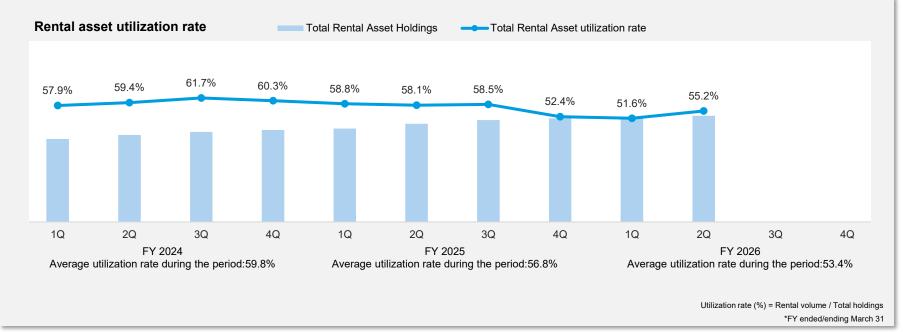




Rental business

Rental Asset Utilization Rate

With rentals for projects such as the Hokkaido Shinkansen ramping up, rental volume increased YoY, while utilization rate declined from the previous period due to higher rental asset holdings.

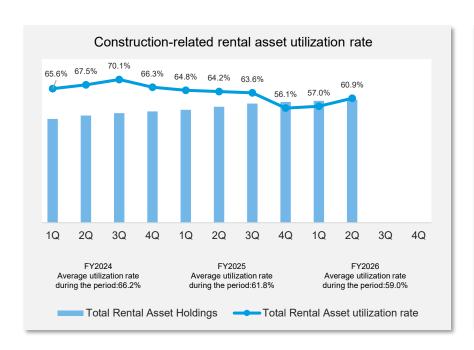


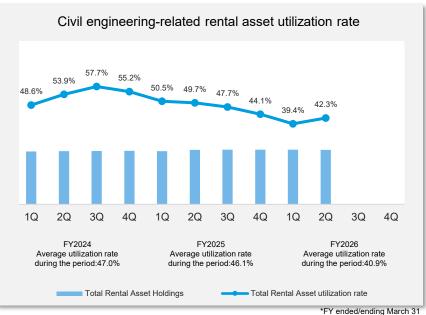


Rental business

Utilization Rates by Rental Asset Classification

Utilization rate increased heading into peak construction periods, but higher asset holdings led to a decline in utilization.





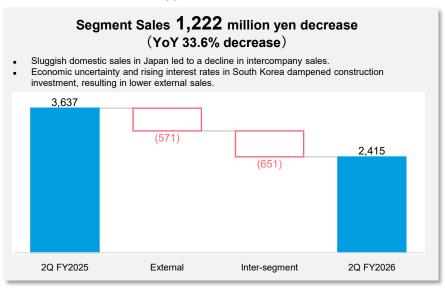
Utilization rate (%) = Rental volume / Total holdings

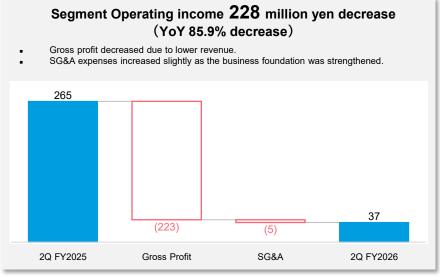


Overseas business

Factors behind changes from the same period of the previous fiscal year

Considering declining domestic demand and inventory levels, manufacturing activities at overseas subsidiaries were adjusted, resulting in a decrease in internal sales (manufacturing sales). In addition, worsening market conditions led to lower external sales at subsidiaries in South Korea and the Philippines.







Future outlook



Progress Toward FYE March 31, 2026 Earnings Plan

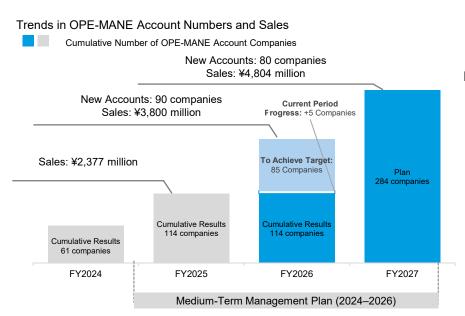
Revised earnings forecasts show significant profit growth, with each profit level expected to accumulate toward the second half, when construction activity peaks.





Platform Business-Related KPIs

Aim to increase recurring revenue through growth in OPE-MANE solution accounts and sales value.



Platform Metrics – Fiscal Year Ending March 2027

· Cumulative Number of OPE-MANE Account Companies: 284

(Achievement Rate: 41.9%)

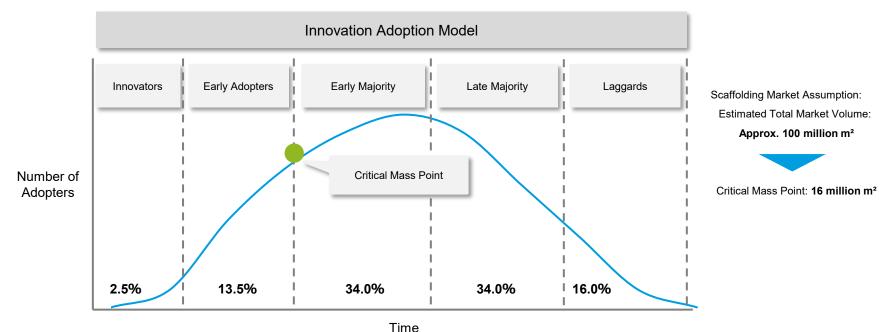
Three-Year Cumulative OPE-MANE Sales: ¥10.900 million

By increasing both the number of account companies and total contract sales, we aim to grow recurring revenue (additional rental income) and accelerate the shift toward a stock-based business model



De facto standard strategy for the Iq System through the platform

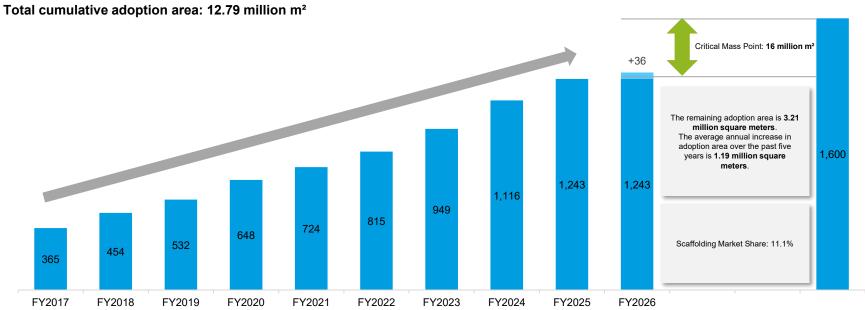
As the adoption of our scaffolding products progresses and reaches the critical mass point, the spread of our platform will accelerate.





De facto standard strategy for the Iq System through the platform

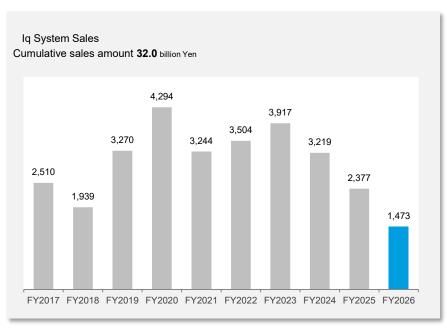
Iq System Adoption Area(Cumulative area including our rental assets and sales achievements)

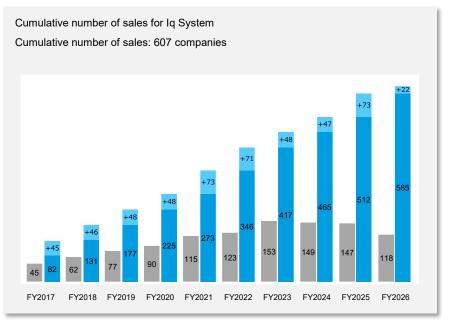




De facto standard strategy for the Iq System through the platform

Development of high value-added services has led to an increasing trend in both new and additional purchases.



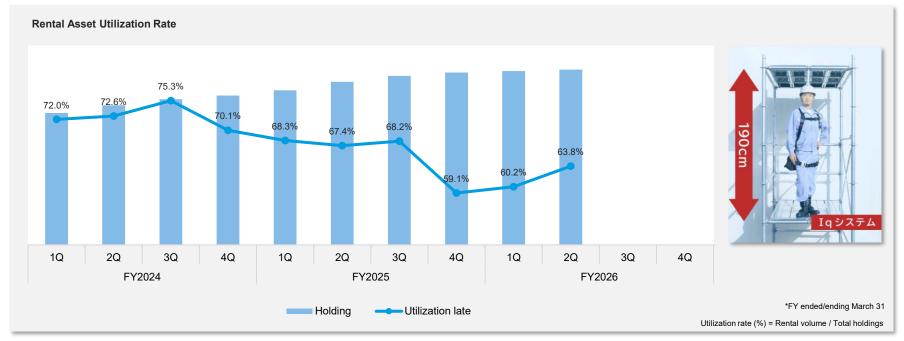


*FY ended/ending March 31



De facto standard strategy for the Iq System through the platform

As the Iq system inventory increases, the utilization rate decreases, but the lending volume shows an increasing trend.



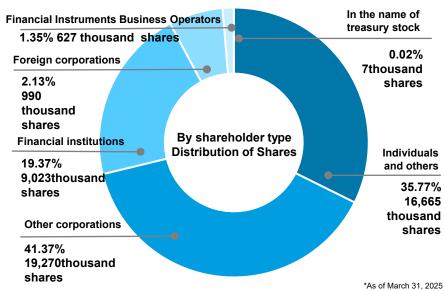




Basic Information

Stock Information

Listed on	Tokyo Stock Exchange Prime Market
Securities code	2445
Share Unit	100 shares
Number of shares issued	46,585,600 shares
PER	14.40 times (as of March 31, 2025)
PBR	0.76 times (as of September 30, 2025)





Number of Shareholders and Shareholder Composition

The number of shareholders is trending upward, with an increasing proportion of individual shareholders.

		End of March 2022	End of March 2023	End of March 2024	End of March 2025	End of September 2025
Nur	mber of shareholders at end of the period	4,052	4,159	4,704	5,659	7,491
Shar	e Structure					
	Government and Local Governments	0.00 %	0.00%	0.00%	0.00%	0.00%
	Financial institutions	22.12 %	20.67%	19.68%	20.95%	19.37%
	Financial Instruments Business Operators	0.61 %	0.90%	1.29%	1.33%	1.35%
	Other corporations	23.88 %	24.86%	32.21%	38.89%	41.37%
	Foreign corporations	6.78 %	6.90%	9.67%	6.49%	2.13%
	Individuals and others	46.59 %	46.65%	37.15%	32.31%	35.77%
	Treasury stock	0.02 %	0.02%	0.02%	0.02%	0.02%
	Of which, number of shares established in investment trusts	10.64 %	8.35%	7.89%	7.07%	6.65%
Num	ber of shares established in pension trusts	0.68 %	1.07%	1.06%	1.04%	0.40%



Shareholder Returns

The dividend policy is progressive, with a target payout ratio of 35% or higher. With a forecasted annual dividend of 16 yen for the fiscal year ending March 2026.

Dividend Performance (Unit:1yen)



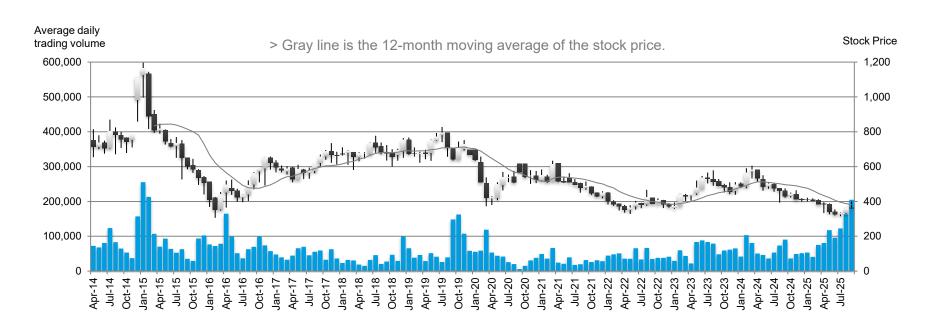
	FY2022	FY2023	FY2024	FY2025	FY2026
Total dividend amount	652 million yen	652 million yen	652 million yen	745 million yen	-
Payout ratio	67.5%	44.6%	34.5%	60.0%	-
Share buyback	0 million yen	0 million yen	0 million yen	362 million yen	-
Total return ratio	67.5%	44.6%	34.5%	89.9%	-
Equity dividend ratio	3.5%	3.3%	3.1%	3.4%	-
ROE	5.2%	7.6%	9.1%	5.7%	-

*FY ended/ending March 31



Stock Price Range

Stock price as of September 30: ¥362, Average daily trading volume: 129,183 shares (from April 1, 2025 to September 30, 2025).





Appendix



Financial Highlights

	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Net sales	32,443	34,261	34,350	36,763	36,114	42,182	46,055	38,812	39,800	41,894	44,127	43,827
Gross profit on sales	9,832	10,856	11,291	10,991	10,431	12,132	14,014	10,996	11,181	12,587	14,428	14,123
SG&A expenses	6,781	7,758	8,307	8,561	8,740	9,418	10,311	9,410	9,499	10,334	11,023	12,061
Operating Income (1)	3,051	3,098	2,983	2,429	1,690	2,713	3,703	1,586	1,682	2,253	3,404	2,061
Ordinary income	3,006	3,325	2,731	2,337	1,610	2,662	3,541	1,569	1,954	2,400	3,580	1,856
Profit attributable to owners of parent	1,768	2,070	2,153	1,516	1,252	1,637	2,370	857	965	1,460	1,887	1,230
Depreciation (CF) ②	3,369	3,649	4,137	4,502	4,662	4,777	4,804	4,815	4,784	5,140	5,430	5,836
EBITDA(①+②)	6,421	6,747	7,120	6,932	6,353	7,491	8,508	6,402	6,466	7,393	8,835	7,897
ROE (Return on equity)	21.5%	19.8%	18.5%	12.6%	9.8%	12.0%	14.7%	4.7%	5.2%	7.6%	9.1%	5.7%
Net income to net sales	5.4%	6.0%	6.3%	4.1%	3.5%	3.9%	5.1%	2.2%	2.4%	3.4%	4.2%	2.8%
Total assets turnover	0.9	0.8	0.7	0.7	0.7	0.8	0.8	0.7	0.7	0.7	0.7	0.6
Financial leverage	3.9	3.8	4.3	4.3	4.0	3.8	3.5	3.2	3.1	3.0	3.2	3.4
ROA	8.4%	8.2%	5.8%	4.5%	3.1%	5.0%	6.2%	2.7%	3.4%	3.9%	5.4%	2.6%

*FY ended/ending March 31 *Unit: Million yen



Financial Highlights

	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Current assets	15,892	18,213	19,769	20,557	20,136	22,781	26,408	24,907	26,681	28,430	29,073	28,888
Non Current assets	21,353	25,307	30,321	32,203	32,677	31,632	32,873	31,547	32,399	34,318	39,871	46,188
Current liabilities	15,356	18,070	21,365	20,606	20,991	20,302	21,730	19,554	20,035	21,878	22,424	25,210
Short-term loans payable	1,200	3,168	4,958	5,163	6,645	4,621	5,400	3,478	2,612	3,909	3,986	6,842
Non current liabilities	12,130	13,687	16,628	19,454	18,269	19,535	19,054	18,131	19,708	20,349	24,363	27,282
Long-term debt	9,376	10,913	13,304	15,403	13,653	13,495	11,823	11,354	11,942	12,253	14,742	19,177
Net assets	9,758	11,762	12,097	12,699	13,552	14,575	18,497	18,768	19,337	20,522	22,157	22,583
Total assets	37,245	43,520	50,091	52,760	52,813	54,414	59,282	56,454	59,081	62,749	68,945	75,076
	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Current ratio	103.5%	100.8%	92.5%	99.8%	95.1%	112.2%	121.5%	127.4%	133.2%	129.9%	129.6%	114.6%
Fixed ratio	224.4%	221.0%	257.7%	261.0%	249.0%	223.2%	182.1%	172.8%	172.6%	172.9%	185.7%	210.7%
Equity ratio	25.5%	26.3%	23.5%	23.4%	25.0%	26.0%	30.5%	32.3%	31.8%	31.7%	31.1%	29.2%
D/E ratio	196.5%	188.9%	226.4%	237.4%	223.6%	205.5%	164.1%	151.3%	150.3%	151.5%	159.1%	188.0%

*FY ended/ending March 31 *Unit: Million yen



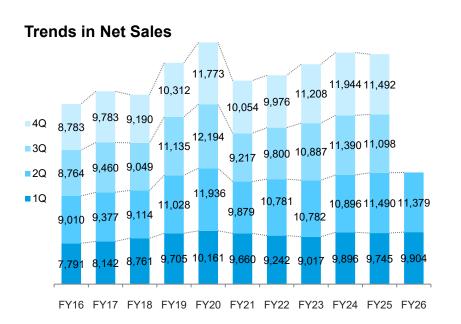
Non-financial highlights

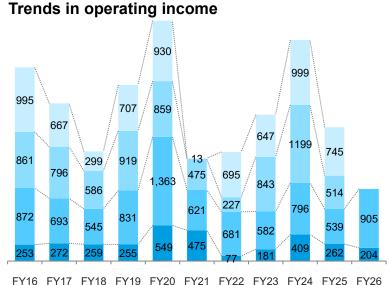
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Number of employees (consolidated) (persons)	903	979	1,010	1,144	1,204	1,298	1,221	1,222	1,266	1,327	1,392
											34.9
Ratio of women (consolidated) (%)	-	-	-	31.8	30.8	32.3	34.9	36.3	33.1	35.3	22.5
Ratio of foreign nationals (consolidated) (%)	-	-	-	22.3	21.8	25.4	22.6	27.1	25.1	22.0	28
Number of new graduates hired (non-consolidated) (people)	-	-	-	31	33	43	32	45	27	25	28.5
Percentage of Women (Non-consolidated) (%)	-	-	-	41.9	27.3	37.2	34.4	24.4	51.8	40.0	12
Number of Female Managers (Group) (persons)	-	-	-	9	9	13	12	15	15	16	75.3
Percentage of paid leave taken (non-consolidated) (%)	-	-	-	47.8	48.1	47.6	52.7	54.0	65.1	70.9	8
Number of employees taking maternity leave (non-consolidated) (persons)	4	3	5	12	7	12	7	16	12	13	20
Number of employees taking childcare leave (non-consolidated) (persons)	8	8	6	15	20	11	7	23	17	19	23
Number of employees with reduced childcare work (non-consolidated) (persons)	0	3	7	7	11	12	11	19	27	30	10.78
Average years of service (non-consolidated) (years)	9.27	9.21	9.36	9.47	9.47	9.61	10.22	10.45	10.62	10.50	7.8
Turnover rate (non-consolidated) (%)	6.0	6.6	7.7	8.2	7.8	6.9	6.5	6.2	6.5	7.9	1
Number of accidents (non-consolidated) (cases)	0	0	0	2	1	1	1	2	1	2	19
Number of employees with disabilities (non-consolidated) (people)	-	-	-	8	11	12	12	16	18	17	2.15
Percentage of employees with disabilities (non-consolidated) (%)	-	-	-	1.38	1.85	1.63	1.79	2.20	2.08	2.00	3,770

*FY ended/ending March 31



Performance Trends

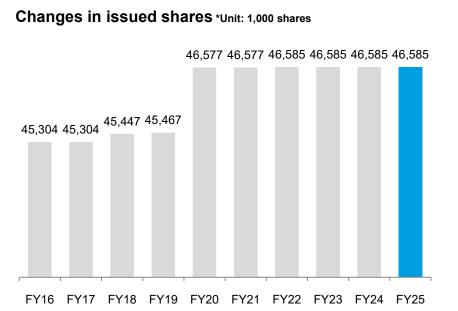


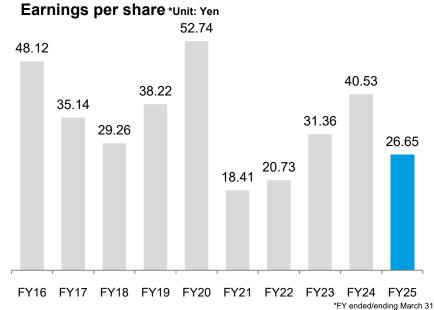


*FY ended/ending March 31 *Unit: Million yen



Number of Shares Issued and Earnings per Share (EPS)







Quarterly Results by Segment (Cumulative)

			Fiscal Year Ende	d March 31 2024	1		Fiscal Year Ende	d March 31, 2025			Fiscal Year Ende	d March 31 2026	
*Unit: N	fillion yen	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Platform business	Segment sales	330	800	1,569	2,796	966	2,191	3,276	5,184	1,456	3,068		
	Of which, sales to external customers	330	800	1,569	2,796	966	2,191	3,276	5,184	1,456	3,068		
	Segment profit	(40)	(19)	215	576	110	388	619	1,205	276	627		
	Segment profit margin	(12.3%)	(2.4%)	13.7%	20.6%	11.4%	17.7%	18.9%	23.2%	19.0%	20.5%		
(Change from the previous year	ne Segment sales ar	-	-	-	-	+192.7%	+173.8%	+108.8%	+85.4%	+50.8%	+40.0%		
	Segment profit	-	-	-	-	-	-	+187.5%	+109.2%	+150.9%	+61.7%		
Sales business	Segment sales	2,806	5,545	8,542	11,338	1,859	4,624	6,905	9,313	1,914	4,546		
	Of which, sales to external customers	2,751	5,481	8,462	11,228	1,838	4,470	6,632	8,937	1,872	4,460		
	Segment profit	317	589	1,001	1,290	74	297	287	270	(35)	87		
	Segment profit margin	11.3%	10.6%	11.7%	11.4%	4.0%	6.4%	4.2%	2.9%	(1.8%)	1.9%		
(Change from the previous yea	ne ar) Segment sales	-	-	-	-	(33.7%)	(16.6%)	(19.2%)	(17.9%)	+2.9%	(1.6%)		
	Segment profit	-	-	-	-	(76.6%)	(49.5%)	(71.3%)	(79.0%)	-	(70.6%)		
Rental business	Segment sales	6,112	12,639	19,429	26,705	6,280	13,223	20,409	27,087	6,256	13,027		
	Of which, sales to external customers	6,097	12,603	19,367	26,615	6,209	13,102	20,230	26,843	6,168	12,854		
	Segment profit	650	1,617	2,667	3,654	575	1,294	2,309	3,214	669	1,852		
	Segment profit margin	10.6%	12.8%	13.7%	13.7%	9.2%	9.8%	11.3%	11.9%	10.7%	14.2%		
(Change from th previous yea	ne ar) Segment sales	-	-	-	-	+2.8%	+4.6%	+5.0%	+1.4%	(0.4%)	(1.4%)		
	Segment profit	-	-	-	-	(11.5%)	(20.0%)	(13.4%)	(12.0%)	+16.3%	+43.1%		
Overseas Business	Segment sales	1,824	4,130	6,192	7,897	1,855	3,637	5,439	6,868	1,226	2,415		
	Of which, sales to external customers	717	1,907	2,784	3,488	732	1,471	2,196	2,861	406	900		
	Segment profit	40	211	328	320	140	265	338	347	43	37		
	Segment profit margin	2.2%	5.1%	5.3%	4.1%	7.6%	7.3%	6.2%	5.1%	3.5%	1.6%		
(Change from the previous year	ne Segment sales	(10.7%)	(7.4%)	(8.5%)	(12.1%)	1.7%	(11.9%)	(12.2%)	(13.0%)	(33.9%)	(33.6%)		
	Segment profit	(61.9%)	(2.9%)	+0.1%	(20.7%)	+248.0%	+25.5%	+3.0%	+8.4%	(69.4%)	(85.9%)		
	Total sales	11,073	23,116	35,734	48,738	10,962	23,676	36,030	48,453	10,854	23,057		
	Of which, sales to external customers	9,896	20,792	32,183	44,127	9,745	21,236	32,335	43,827	9,904	21,283		Page 50

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Quarterly Results by Segment

	•			<u>,</u>								Forded March 24, 2020		
	*Unit: Million yen	10	Fiscal Year Ende	d March 31, 2024 30	40	10	Fiscal Year Ende	d March 31, 2025 30	40	10	Fiscal Year Ende	d March 31, 2026 30	40	
Dietferm business		1Q 330	2Q 470	769	4Q 1,226	1Q 966	2Q 1,224	3Q 1,085	1,908	1,456	2Q 1,612	3Q	4Q	
Platform business	Segment sales Of which, sales to													
	external customers	330	470	769	1,226	966	1,224	1,085	1,908	1,456	1,612			
	Segment profit	(40)	21	235	360	110	278	231	585	276	351			
	Segment profit margin	(12.3%)	4.5%	30.6%	29.4%	11.4%	22.7%	21.3%	30.7%	19.0%	21.7%		<u> </u>	
(Change from t previous yea	he Seament sales	-	-	-	-	+192.7%	+160.6%	+41.1%	+55.5%	+50.8%	31.6%			
	Segment profit	-	-	-	-	-	+1,214.2%	(1.6%)	+62.4%	+150.9%	26.2%			
Sales business	Segment sales	2,806	2,739	2,996	2,795	1,859	2,764	2,281	2,407	1,914	2,632			
	Of which, sales to external customers	2,751	2,729	2,980	2,766	1,838	2,632	2,162	2,305	1,872	2,588			
	Segment profit	317	271	411	289	74	223	(10)	(16)	(35)	122		1	
	Segment profit margin	11.3%	9.9%	13.7%	10.4%	4.0%	8.1%	-	-	(1.8%)	4.6%			
(Change from t previous yea	he ar) Segment sales	-	-	-		(33.7%)	+0.9%	(23.9%)	(13.9%)	+2.9%	(4.7%)			
,	Segment profit	-	-	-		(76.6%)	(17.7%)	-	-	1	(45.2%)			
Rental business	Segment sales	6,112	6,527	6,789	7,276	6,280	6,942	7,186	6,677	6,256	6,771			
	Of which, sales to external customers	6,097	6,506	6,764	7,247	6,209	6,893	7,128	6,613	6,168	6,686			
	Segment profit	650	967	1,049	987	575	718	1,014	905	669	1,183			
	Segment profit margin	10.6%	14.8%	15.5%	13.6%	9.2%	10.3%	14.1%	13.5%	10.7%	17.4%			
(Change from t previous yea	he ar) Segment sales	-				+2.8%	+6.4%	+5.8%	(8.2%)	(0.4%)	(2.4%)			
,	Segment profit	-				(11.5%)	(25.7%)	(3.3%)	(8.3%)	+16.3%	+64.7%			
Overseas Business	Segment sales	1,824	2,305	2,061	1,705	1,855	1,781	1,801	1,429	1,226	1,189			
	Of which, sales to external customers	717	1,189	876	703	732	739	725	665	406	494			
	Segment profit	40	171	116	(7)	140	125	72	9	43	(6)		1	
	Segment profit margin	2.2%	7.4%	5.6%	(0.4%)	7.6%	7.0%	4.0%	0.6%	3.5%	(0.5%)			
(Change from to	he Sagment sales	(10.7%)	(4.7%)	(10.8%)	(23.0%)	1.7%	(22.7%)	(12.6%)	(16.2%)	(33.9%)	(33.1%)			
,,	Segment profit	(61.9%)	+52.7%	+6.2%	-	+248.0%	(27.0%)	(37.8%)	-	(69.4%)	-			
	Total sales	11,073	12,042	12,617	13,004	10,962	12,714	12,354	12,422	10,854	12,203			
	Of which, sales to external customers	9,896	10,896	11,390	11,944	9,745	11,491	11,100	11,491	9,904	11,379		Dogo 51	



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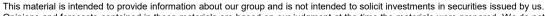
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